

Technical Evaluation Criteria

| Summary of Technical Proposal Evaluation Forms | | Points Obtainable |
|--|--|-------------------|
| 1. | Bidder's qualification, capacity and experience | 360 |
| 2. | Proposed Methodology, Approach and Implementation Plan | 200 |
| 3. | Management Structure and Key Personnel | 440 |
| Total | | 1000 |

| Section 1. Bidder's qualification, capacity and experience | | Points obtainable |
|---|--|-------------------|
| Reputation of Organization and Staff Credibility / Reliability / Industry Standing | | 260 |
| General reputation, description of company, litigation history | | 50 |
| Poor | | 1-10 |
| Good | | 11-25 |
| Excellent | | 26-50 |
| Financial stability | | 50 |
| From 100.000,00 EUR to 150.000,00 of annual turnover | | 1-10 |
| From 160.000,00 EUR to 200.000,00 of annual turnover | | 11-25 |
| More than 200.000,00 EUR of annual turnover | | 26-50 |
| Years of relevant experience | | 50 |
| 5 to 7 years of experience | | 1-15 |
| 8 - 10 years | | 16-30 |
| More than 10 years | | 31-50 |
| Number of implemented projects | | 50 |
| Up to 5 projects | | 1-10 |
| 6 – 10 projects | | 11-25 |
| More than 10 projects | | 26-50 |

| | | |
|--|------------|--|
| Number of employees | 50 | |
| Up to 5 employees | 1-10 | |
| 6 – 10 employees | 11-30 | |
| More than 10 employees | 31-50 | |
| Participation of women in ownership and management structure | 10 | |
| No women in the ownership and management structure of the company | 0 | |
| Women own or participate in the ownership of the company | 5 | |
| Women own or participate in ownership and management structure of the company | 10 | |
| Number of projects of similar nature and complexity, backed up by provided references | 100 | |
| 2 to 3 projects/contracts | 50 | |
| 4–6 contracts | 51-80 | |
| More than 6 contracts | 81-100 | |
| Total Section 1 | 360 | |

| Section 2. Proposed Methodology, Approach and Implementation Plan | | Points obtainable | |
|--|--|--------------------------|--|
| Description of the Offeror’s approach and methodology for meeting or exceeding the requirements of the Terms of Reference | | 100 | |
| Poor | | 1-40 | |
| Satisfactory | | 41-70 | |
| Good | | 71-90 | |
| Excellent | | 91-100 | |
| Description of technology solutions for meeting or exceeding the requirements of the Terms of Reference | | 100 | |
| Poor | | 1-40 | |
| Satisfactory | | 41-70 | |
| Good | | 71-90 | |
| Excellent | | 91-100 | |
| Total Section 2 | | 200 | |

| Section 3. Management Structure and Key Personnel | | Points obtainable |
|---|--|-------------------|
| Qualifications of key personnel proposed | | 440 |
| Team leader/ chief expert: | | 240 |
| General Experience | | 90 |
| 10 years of experience | | 1-20 |
| 10-15 years of experience | | 21-40 |
| 15 and more years of experience | | 41-90 |
| Specific Experience relevant to the assignment | | 140 |
| 10 years of experience | | 1-50 |
| 10-15 years of experience | | 51-100 |
| 15 and more years of experience | | 101-140 |
| Language Qualifications | | 10 |
| English | | 5 |
| Local and English | | 10 |
| Expert for Developing and Implementing NDC Tracking Training Program | | 200 |
| General Experience | | 70 |
| 10 years of experience | | 1-30 |
| 10-15 years of experience | | 31-50 |
| 15 and more years of experience | | 51-70 |
| Specific Experience relevant to the assignment | | 120 |
| 10 years of experience | | 1-40 |
| 10-15 years of experience | | 41-80 |
| 15 and more years of experience | | 81-120 |
| Language Qualifications | | 10 |
| English | | 5 |
| Local and English | | 10 |
| Total Section 3 | | 440 |