

### Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Bidder's qualification, capacity and experience	500
2.	Proposed Methodology, Approach and Implementation Plan	200
3.	Management Structure and Key Personnel	300
	<b>Total</b>	<b>1000</b>

Section 1. Bidder's qualification, capacity and experience		Points obtainable
<b>Reputation of Organization and Staff Credibility / Reliability / Industry Standing</b>		<b>400</b>
<b>General reputation, description of company, litigation history</b>		<b>100</b>
Poor		1-40
Good		14-80
Excellent		81-100
<b>Financial stability</b>		<b>50</b>
From 50,000 EUR to 75,000 of annual turnover		1-10
From 75,000 EUR to 100,000 of annual turnover		11-25
More than 100,000 EUR of annual turnover		26-50
<b>Years of relevant experience</b>		<b>50</b>
5 to 7 years of experience		1-15
8 - 10 years		16-30
More than 10 years		31-50
<b>Number of implemented projects</b>		<b>100</b>
Up to 5 projects		1-50
6 – 10 projects		51-80
More than 10 projects		81-100
<b>Number of employees</b>		<b>50</b>

Up to 5 employees	1-10	
6 – 10 employees	11-30	
More than 10 employees	31-50	
<b>Participation of women in ownership and management structure</b>	<b>50</b>	
No women in the ownership and management structure of the company	0	
Women own or participate in the ownership of the company	25	
Women own or participate in ownership and management structure of the company	50	
<b>Number of projects of similar nature and complexity, backed up by provided references</b>	<b>100</b>	
2 to 3 projects/contracts	50	
4–6 contracts	51-80	
More than 6 contracts	81-100	
<b>Total Section 1</b>	<b>500</b>	

<b>Section 2. Proposed Methodology, Approach and Implementation Plan</b>		<b>Points obtainable</b>
<b>Description of the Offeror’s approach and methodology for meeting or exceeding the requirements of the Terms of Reference</b>		<b>100</b>
Poor		1-40
Satisfactory		41-70
Good		71-90
Excellent		91-100
<b>Description of technology solutions for meeting or exceeding the requirements of the Terms of Reference</b>		<b>100</b>
Poor		1-40
Satisfactory		41-70
Good		71-90
Excellent		91-100
<b>Total Section 2</b>		<b>200</b>

Section 3. Management Structure and Key Personnel		Points obtainable
<b>Qualifications of key personnel proposed</b>		<b>300</b>
<b>Lead developer:</b>		<b>160</b>
<b>General Experience</b>		<b>60</b>
Up to 3 years of experience		1-20
3-6 years of experience		21-40
7 and more years of experience		41-60
<b>Specific Experience relevant to the assignment</b>		<b>90</b>
Up to 3 years of experience		1-30
3-6 years of experience		31-60
7 and more years of experience		61-90
<b>Language Qualifications</b>		<b>10</b>
English		5
Local and English		10
<b>Junior developer</b>		<b>80</b>
<b>General Experience</b>		<b>30</b>
Up to 3 years of experience		1-10
3-6 years of experience		11-20
7 and more years of experience		21-30
<b>Specific Experience relevant to the assignment</b>		<b>40</b>
Up to 3 years of experience		1-15
3-6 years of experience		16-30
7 and more years of experience		31-40
<b>Language Qualifications</b>		<b>10</b>
English		5
Local and English		10
<b>Additional team members</b>		<b>60</b>

	Graphic designer	30	
	Graphical integrator	20	
	Junior migration expert	10	
<b>Total Section 3</b>			<b>300</b>