Annex 4

REQUESTED EXPERTISE OF THE COMPANY AND EXPERTS

COMPANY PROFILE:

The offeror (bidding company) is required to:

- The company implemented at least two projects of a similar nature in the last five (5) years, with contracts over 20.000,00 EUR (copies of relevant contracts should be submitted as part of the applications)
- The company have a minimum annual turnover of 100.000,00 EUR average for the last 2 years.
- The company is registered at least five years before application to the RFP

The structure of the project team and relevant qualifications/experience:

1. Team leader/Forest Management and Planning Expert must possess:

- University degree in law/economy/biology/forestry or other studies relevant for the purpose of the ToR., Masters or PhD degree will be considered as an advantage.
- At least 5 years of experience in managing projects, preferably in the area of forestry management plan development
- Working with Government entities is preferred.
- Knowledge of English language (writing, speaking and reading).
- Proven expertise in overseeing the document preparation process in accordance with the Terms of Reference (ToR). Familiarity with Montenegro is a distinct advantage.
- Advanced knowledge of forestry, environmental science, or a related field.
- Expertise in developing comprehensive Forest Development Plans.
- Familiarity with Montenegro's legislative framework related to forest management would be considered as asset.
- Experience in assessing risks and identifying negative experiences in forest planning.
- Understanding of international regulatory frameworks and best practices in forest management.
- Ability to analyze existing practices and recommend improvements.
- Strong project management skills for overseeing the development of Forest Development Plans.

2. Senior expert for forests habitats must possess:

- University degree in environment protection, biology, forestry, or other studies relevant for the purpose of the ToR. MA or PhD degree will be considered as an advantage.
- At least 5 years of experience related to:
 - forestry policies and legislation, sustainable forestry practices, and international forestry frameworks
 - conducting comprehensive reviews and formulating evidence-based recommendations
 - working with diverse stakeholders and facilitating stakeholder consultations
 - addressing gender considerations in forestry policies, planning and/or management
 - with protected areas and relevant processes related to nature protection will be considered a strong asset
 - Working with Government entities is preferred
 - Knowledge of English language (writing, speaking and reading)
 - Familiarity with legal and regulatory aspects related to private forest ownership in Montenegro
 - Ability to engage with private forest owners and understand their needs and concerns
 - Expertise in sustainable forest management practices for private lands
 - Capacity to work collaboratively with stakeholders, including private landowners, NGOs, and local communities.

Strong communication skills to convey the benefits of private forest management to stakeholders.

3. Stakeholder Engagement and Capacity-Building Expert must possess:

- University degree in law/economy/biology/forestry/communication/social sciences or other studies relevant for the purpose of the ToR, MA or PhD degree will be considered as an advantage.
- At least 5 years of experience related to:
 - Experience in stakeholder analysis and mapping within the context of environmental planning.
 - Ability to identify and engage diverse stakeholders at national and local levels, including government institutions, municipalities, local communities, NGOs, and private forest owners.
 - Expertise in developing and implementing inclusive and cooperative engagement plans.
 - Capacity-building skills to enhance the capabilities of stakeholders in forest management and planning.
 - Strong communication and interpersonal skills to facilitate dialogue between diverse stakeholders.
 - Experience in documenting lessons learned, recommendations, and conclusions for future replication.

4. **Legal and Regulatory Expert** must posses:

- University degree in law, environment protection, biology, forestry, or other studies relevant for the purpose of the ToR. MA or PhD degree will be considered as an advantage.
- At least 5 years of experience related to:
 - Expertise in Montenegro's legal framework related to forestry and environmental management.
 - Knowledge of international legal standards and conventions related to forest management.
 - Experience in identifying gaps and shortcomings in existing legal frameworks.
 - Ability to propose legal solutions to address identified gaps.
 - Understanding of safeguards for biodiversity conservation and socio-economic impacts.
 - Capability to ensure that the Forest Development Plans comply with national and international legal requirements.