

## SECTION 2: RFP SPECIFIC INSTRUCTIONS

<b>Special Conditions of Contract</b>	Cancellation of Contract if the delivery/completion is delayed by <u>one month</u>
<b>Duties and taxes</b>	All prices must be inclusive of VAT and other applicable indirect taxes
<b>Language of Proposal</b>	English or Montenegrin Including documentation including catalogues, instructions and operating manuals.
<b>Partial Offers</b>	<input type="checkbox"/> Not permitted
<b>Instructions for proposal submission</b>	<p>Via e-mail to:</p> <p><b>Jelena Otasevic</b> Administrative and finance support expert jelena.otasevic8@gmail.com</p> <p>File Format: All attachments must be in PDF format unless otherwise instructed by Ministry.</p> <p>File names must be in Latin alphabet/keyboard and clearly indicate the content of the document to facilitated review.</p> <p>All files must be free of viruses and not corrupted.</p> <p><b>No. of copies of Proposal that must be submitted via e-mail:</b></p> <p>Original: <b>1 electronic copy of technical proposal and 1 electronic copy of financial proposal in separate files</b>, duly marked as Technical Proposal and Financial Proposal, with indicated tender "<b>REFERENCE</b>" number of tender (please see the 1st page above).</p> <p>Remark:</p> <p>Technical proposals and financial proposals must be submitted in separate emails. The technical proposal should not be password protected. In the eventuality, files containing the technical proposals exceed the 15MB permitted file size for attachments, should be broken down to several files and sent sequentially. Each file should be named as follows: &lt;proposer name–technical proposal file no. N&gt; (N=1, 2, 3, etc).</p> <p>The <b>financial proposals</b> should be sent in PDF format and <b>password protected</b> so that they cannot be opened otherwise. Password for the financial proposal must not be provided to the Ministry until it is formally requested by the Ministry procurement focal point.</p>
<b>Documents to be submitted</b>	<p>Proposers shall include the following documents in their Proposal:</p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Annex 3: Proposal Submission Form duly completed and signed</li> <li><input checked="" type="checkbox"/> Annex 4 &amp; Annex 5: Technical and Financial Offer duly completed and signed and in accordance with the instructions provided for proposal submission.</li> <li><input checked="" type="checkbox"/> Company Profile.</li> <li><input checked="" type="checkbox"/> Registration certificate;</li> <li><input checked="" type="checkbox"/> A list of at least 3 similar contracts in the past 5 years, along with the client's contact details who may be contacted for further information on those contracts (part of Annexe 3);</li> <li><input checked="" type="checkbox"/> Statement of satisfactory Performance (Certificates) from the top 3 clients in terms of Contract value in similar field;</li> <li><input checked="" type="checkbox"/> Income Statement and Balance Sheet (bilans uspjeha i bilans stanja) for 2023 and 2024; <i>Required minimum turnover for a bidder is 100.000,00 EUR cumulative for above-mentioned years.</i></li> </ul>

	<input checked="" type="checkbox"/> Latest Internal Revenue Certificate / Tax Clearance (potvrda poreske uprave o nepostojanju dugovanja), not older than 6 months, confirming that all taxes by the bidder have been paid. <i>Alternatively, bidders may submit signed self-declaration confirming they have requested issuance of the above-mentioned Certificate from the Tax Office and Ministry reserves the right to request submission of this Certificate during the bids evaluation phase as well as the right to disqualify the offer if such Certificate is not swiftly submitted upon the mentioned request;</i> <input checked="" type="checkbox"/> Completed and signed CVs for the proposed key Personnel; <input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a>
<b>Proposal validity period</b>	Proposals shall remain valid for 90 days from the deadline for the Submission of Proposal.
<b>Payment Terms</b>	<input checked="" type="checkbox"/> In three instalments: <ol style="list-style-type: none"> <li>1. 30% of the total contracted amount upon submission and approval of the Inception Report and Investment Context and Financing Landscape Analysis, including the detailed methodology, stakeholder engagement plan, workplan and timeline, and initial analysis of the investment and financing landscape.</li> <li>2. 30% of the total contracted amount upon submission and approval of the Longlist of Nature-Positive Investment Opportunities and draft Strategic Investment Programs (SIPs), including the structured longlist of approximately 50 investment opportunities and the preliminary prioritisation and aggregation into Strategic Investment Programs.</li> <li>3. 40% of the total contracted amount upon submission and approval of the Final National Nature Investment Plan Package.</li> </ol>
<b>Conditions for Release of Payment</b>	Written Acceptance of Goods, Services and Works, based on full compliance with RFP requirements
<b>Clarifications</b>	Requests for clarification from proposers will not be accepted any later than 5 days before the submission deadline. Responses to request for clarification will be communicated via email by no later than 3 day prior to the deadline.
<b>Evaluation method</b>	<p>The Contract will be awarded to the lowest price substantially compliant offer. Combined scoring method using a distribution of 70%-30%, Technical proposal - financial proposal.</p> <p>NOTE: To be substantially compliant, Proposers must obtain a minimum threshold of 70% of maximum points from technical evaluation, and only then their financial proposals will be opened. The maximum number of technical points is detailed in Schedule of Requirements section "Criteria for the Assessment of Request for Proposal".</p>
<b>Evaluation criteria</b>	<input checked="" type="checkbox"/> Full compliance with all requirements as specified in Annex 1 and Annex 2 <input checked="" type="checkbox"/> Bidder is a legal entity registered for the business activity that is subject of this RFP. <input checked="" type="checkbox"/> Bidder has implemented three (3) successful projects within the last five (5) years of similar scope, nature and complexity. (For JV/Consortium/Association, all Parties cumulatively should meet requirement). <input checked="" type="checkbox"/> The bidder proposed a <b>team of at least four experts</b> with the following expertise ( <i>It is permissible for one person to cover two roles, provided their CV demonstrates sufficient experience for both</i> ). All team members must have proven experience in similar tasks, as requested in <b>Annex 2 Terms of Reference</b> .
<b>Type of Contract to be awarded</b>	Service contract
<b>Expected date for contract award.</b>	01 July 2026