

Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Bidder's qualification, capacity and experience	200
2.	Proposed Methodology, Approach and Implementation Plan	400
3.	Management Structure and Key Personnel	400
Total		1000

Section 1. Bidder's qualification, capacity and experience		Points obtainable
	Reputation of Organization and Staff Credibility / Reliability / Industry Standing	140
	General reputation, description of company, litigation history	30
	Poor	1-10
	Good	11-20
	Excellent	21-30
	Financial stability	30
	From 50,000 EUR to 75,000 of annual turnover	1-10
	From 75,000 EUR to 100,000 of annual turnover	11-20
	More than 100,000 EUR of annual turnover	21-30
	Years of relevant experience	30
	5 to 7 years of experience	1-10
	8 to 10 years of experience	11-20
	More than 10 years	21-30
	Number of implemented projects	30
	2- 5 projects	1-10
	6 – 10 projects	11-20
	More than 10 projects	21-30
	Number of employees	10

Up to 5 employees	1-5
6 – 8 employees	6-8
More than 9 employees	10
Participation of women in ownership and management structure	10
No women in the ownership and management structure of the company	0
Women own or participate in the ownership of the company	5
Women own or participate in ownership and management structure of the company	10
Number of projects of similar nature and complexity, backed up by provided references	60
2 - 4 projects/contracts	20
5 - 7 contracts	21-40
More than 7 contracts	41-60
Total Section 1	200

Section 2. Proposed Methodology, Approach and Implementation Plan	Points obtainable
Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	200
Poor	1-50
Satisfactory	51-100
Good	101-150
Excellent	151-200
Description of solutions for meeting or exceeding the requirements of the Terms of Reference	200
Poor	1-50
Satisfactory	51-100
Good	101-150
Excellent	151-200
Total Section 2	400

Section 3. Management Structure and Key Personnel		Points obtainable
	Qualifications of key personnel proposed	400
	Team leader/natural resources policy expert	160
	General Qualifications	30
	Postgraduate degrees (Master 10, PhD 15)	15-20
	Specialist certificates	10
	Specific Experience relevant to the assignment	100
	7-10 years of experience	1-40
	11-15 years of experience	41-70
	16 and more years of experience	71-100
	Specific Experience relevant to the assignment in Montenegro	30
	Yes	30
	Forestry/NTFP expert	130
	General Qualifications	20
	Postgraduate degrees (Master 10, PhD 15)	10-15
	Specialist certificates	5
	Specific Experience relevant to the assignment	90
	7 - 10 years of specific experience relevant to the assignment	1 - 30
	11 - 15 years of specific experience relevant to the assignment	31-60
	16 and more years of specific experience relevant to the assignment	61-90
	Specific Experience relevant to the assignment in Montenegro	20
	Yes	20
	Management expert	110
	General Qualifications	20
	Postgraduate degrees (Master 10, PhD 15)	10-15
	Specialist certificates	5
	Specific Experience relevant to the assignment	80

	5-7 years of experience	1-30
	8-9 years of experience	31-60
	10 and more years of experience	61-80
	Specific Experience relevant to the assignment in Montenegro	10
	Yes	10
Total Section 3		400