### Montenegro Airports Concession

### Pre-Bid Conference Agenda

In accordance with Schedule 2 of the RFQ Document, please contact the following contact persons to proceed with Pre-Bid Conference and Site Visit registration:

|  |  |
| --- | --- |
| **Tender Commission Contact:** | **IFC Coordinator:** |
| Ms. Milica Mićunović,Tender Commission SecretaryMinistry of Transport and Maritime AffairsPhone: +382 20 234 179+382 69 226 817E-mail: amc@msp.gov.me | Mrs. Adele Paris,Project CoordinatorIFC Transaction Advisory ServicesPhone: +381 11 330 8933E-mail: Airports\_Montenegro@ifc.org |

Please specify the name, position and company of the person(s) attending each of the events outlined below.

For participants attending either of the planned Site Visits, please provide a scanned copy of the attendee’s national passport.

### Wednesday, October 30th, 2019: Visit of TIV Airport

**Meeting point: *Departure Terminal - Tivat International Airport (TIV)***

***Mrčevac, Tivat***

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| --- | --- | --- |
| *Start Time* | *End Time* | *Duration* |
| 13:30 | **15:30** | **2.00h** |

*Transportation costs and logistics are the responsibility of the participants.*

### Thursday, October 31st, 2019: Project Presentations

**Venue: *Reception Hall***

***Hilton Podgorica***

***2 Bulevar Svetog Petra Cetinjskog, 81000, Podgorica***

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| --- | --- |
| *Time frame* | *Agenda* |
| 9:00 – 9:30 | **Registration** |
| 9:30 – 10:00 | **Introductions and welcoming speeches** |
| 10:00 – 11:30  | **Session 1: Project Context, Objectives & Business Case*** Project rationale
* Snapshot of the business opportunity
* Traffic analysis
* Assets overview
* Q&A
 |
| 11:30 – 11:45 | **Coffee Break** |
| 11:45 – 12:45  | **Session 2: Project Structure, Key Commercial Principles & Next Steps*** Transaction structure in Montenegrin legal and regulatory context
* Key commercial principles
* Tender Procedure
* Conclusions
* Q&A
 |
| 12:45 – 14:00  | **Coffee & Brunch Break** |

*The Presentation will be made available on the web site of the Ministry of Transport and Maritime Affairs of Montenegro following the Event.*

### Thursday, October 31st, 2019: Visit to TGD airport

**Meeting point: *Departure Terminal -* *Podgorica International Airport (TGD)***

***Golubovci, Podgorica***

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| --- | --- | --- |
| *Start Time* | *End Time* | *Duration* |
| 14:00 | **16:00** | **2.00h** |

*Transportation costs and logistics are the responsibility of the participants.*